

## Our Success

*"A tremendous amount of credit goes to our field force of more than 1,400 professionally trained general and field agents, whose expert knowledge, energy, and enthusiasm combine with a strong commitment to the Knights of Columbus."*

*Supreme Knight Carl A. Anderson*



## Our Mission

*To provide brother Knights and their families with the highest level of service and the most secure, stable products to ensure their financial well-being.*

*To changing lives for good,  
one Catholic family at a time.*



Knights of Columbus  
**INSURANCE**  
YOUR SHIELD FOR LIFE

## Did You Know...

- Rated "A++, Superior" by A.M. Best, earning their highest rating for 37 consecutive years.
- There is no more highly rated life insurer in North America.
- Current assets surpass \$18 billion.
- We are the largest lay Catholic organization, with nearly 1.8 million members worldwide.
- According to the 2011 Fraternal Survey, more than \$158 million was given to charity by the Order. Also, individual Knights donated well over 70 million hours of volunteer time to helping our churches, our neighborhoods and our communities.
- In the past decade, Knights have given more than \$1.367 billion to charity, and provided in excess of 639 million hours of volunteer service.
- In 2012, we issued more than \$8.1 billion of life insurance coverage, and more than 100,000 life insurance, annuities, long-term care, and disability income insurance policies.

Not Just A  
Field Agent...  
A Brother  
Knight

Knights of Columbus  
**INSURANCE**  
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## *Insurance for Brother Knights By Brother Knights*

In 1882, Father Michael J. McGivney saw firsthand the devastation of a family caused by the death of the breadwinner. From his vision, the Knights of Columbus insurance program was created to provide financial security for its members and their families. Today, we have more than \$88 billion of insurance in force, and 1,400 full-time brother agents dedicated to carrying out his vision.

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### *Why Meet with Your Agent?*

As a brother Knight, your field agent has a special perspective on your situation. He meets with families just like yours every day. He wants to learn about your goals and dreams, so he can tailor a comprehensive insurance plan to protect you and your family.

Many members do not realize the services their agent can provide. Some of these include:

- Free insurance needs analysis;
- Advice on estate preservation and mortgage protection;
- Retirement planning;
- Tax-deferred savings options
- Discussion of disability income insurance and long-term care needs.

Your field agent is an expert in life insurance, annuities, long-term care and disability income insurance. Meet with him to plan for the future.

In a world of uncertainty, we offer guarantees of safety and security to Catholic families.

## *Your Agent is Here for You...*

As a field agent, I have three goals. First, I will meet with the brother Knights in the councils I serve to begin a personal and fraternal relationship with each one. Secondly, I will inform my brother Knights about our financial programs and get a better understanding of their needs. Thirdly, I will recruit and support new members as they transition into our fraternal organization.

I was born in the Bronx, and now reside in Danbury with my wife Diana and our two children, Andrea and Devin. Andrea is a sophomore at Immaculate High School and Devin is a seventh grader at St. Joseph's. We are also the legal guardian of our niece Natalia Diaz, who is a junior at Immaculate and is planning to attend Mt. St Mary's College in Emmitsburg, Maryland, on a Division One soccer scholarship.

I attended Salisbury State College in Maryland and have worked in the beverage industry for 25 years, 19 with Nestle Waters, performing several leadership roles in their Home & Office Route Division. My wife Diana, raised in Colombia, South America, is employed as a house manager for John and Linda Swainson of Ridgefield.



Volunteer work is important to me and my family. We are very active at St. Joseph's Parish. My daughter is a fourth grade CCD teacher and is involved with the youth group. My son Devin is an alter server. Natalia volunteers at the school whenever there is a need. I've been a Knight since 2004 and a choir member at St Joseph's. I volunteer for Perpetual Adoration at St Mary's in Ridgefield and St. Marguerite in Brookfield. I'm also a guardian of "The Pilgrim Virgin Statue of Our Lady of Fatima" that travels around the greater Danbury area. Furthermore I will be enrolled in The Dominican Laity Spiritual program at St Mary's Church of New Haven in June 2013.

I look forward to being part of my fellow Brother Knights financial needs and to continue the vision that Fr. Michael McGivney had started in 1882 with living out our four principles of Charity, Unity, Fraternity and Patriotism.



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